

Seminar
**“Doing Business in India: Experiences of Italian companies
and financial instruments to support the internationalization”**
26 March 2025 ; Venue: Unioncamere headquarter, Piazza Sallustio, 21, Rome

Program

10.45 – 11.00

Registration of guests

11.00

Welcome remarks by Mr. Giuseppe Tripoli, Secretary General of Unioncamere

11.00-11.10

Remarks by Ms. Vani Rao, Ambassador of India

11.10-11.20

Remarks by Mr. Antonio Bartoli, Italian Ambassador in India

11.20-11.30

Remarks by Ms. Regina Corradini D'Arienzo, CEO of SIMEST

11.30-11.40

Remarks by Mr. Akash Gupta, Counsellor, Embassy of India

Moderator: Dr. Valeria Centinaro, Promos Italia Head of Funding and Opportunities Department

11.40-11.55

Financial instruments to support the internationalization of Italian companies in India by Ms. Francesca Alicata, Head of External Relations, Simest

11.55 – 12.10

Sector Insights and Business Opportunities in India through the SEI (Support Italian Export) Program of the Italian Chambers of Commerce by Dr. Pietro Infante, Unioncamere Head of Internationalization and Dr. Valeria Centinaro

12.10 -13

Experiences of Italian companies doing business in India

12.10- 12.20

Mr Andrea Fantozzi, Chairman, MOSS, Reggio Emilia –

Sector:Packaging; <https://moss.it/>

Founded in 1967, MOSS Srl is an Italian manufacturer specializing in dry-offset and screen printing machines, hot-foil and flexographic technologies. MOSS is present in more than 100 countries, MOSS has become a global leader in its industry.

Presence in India: MOSS has been active in India since 2019, primarily in Chennai (Tamilnadu). MOSS expanded operations by manufacturing home appliances (washers, ovens, refrigerators, and laundry appliances). MOSS entered into a technology transfer agreement with a local partner, for production of MOSS machines in India, which strengthened its footprint in the region. As a result, MOSS expanded its operations in India's home appliance market. In 2024, MOSS employed 400 people in India and reinforces its global presence.

12.20 -12.30

Mr. Paolo Matteuzzi, Branch Manager for Indian market

MECVEL, Bologna – Mechanical jacks; <https://www.mecvel.it/>

Since 1987 MecVel is in the linear automation field, developing and manufacturing electric linear actuators and also mechanical devices. It is based in Bologna, with approximately 50 employees and an annual turnover of over €12 million.

Presence in India: MecVel Technologies Private Limited was founded in New Delhi in 2017. The company has grown to consolidate its position in India and become an independent company from the production point of view, with a new plant in Pune, Maharashtra. The company has two ranges of products fully manufactured in India.

12.30 – 12.40

Mr. Maurizio Bertocco, President and CEO (TBC)

ILPRA Group, Pavia - Packaging Machinery <https://ilpra.com/>

ILPRA SpA manufactures and supplies machines for food, medical and cosmetic packaging. Automatic and semi-automatic tray sealers, filling, thermoforming and form fill seal machines. All our packaging machines are highly customizable and can be integrated with a pre-existing production environment.

Presence in India: **ILPRA Veripack** is present in Thane, Mumbai and they produce packaging for different products. The Veripack range includes stainless steel thermoformers perfect for food and medical devices packaging for small, medium, and large companies.

12.40-12.50

Mr. Alessandro Bernini, CEO

Maire Technimont, Rome – Engineering; <https://www.groupmaire.com/it/>

Maire Technimont is a technology and engineering group that develops and implements solutions to enable Energy Transition, specializes in plant construction (especially in oil and gas), green chemistry and development of energy transition technologies. Maire Technimont SpA leads in transformation of natural resources (plant engineering in downstream oil & gas). Through its subsidiary NextChem it operates in green chemistry and technologies to support energy transition. The Maire Technimont Group is present in approximately 45 countries, with 50 operating companies.

Presence in India: In 1958 the ICB Company (Industrial Consulting Bureau Private Limited) started its engineering services in Mumbai. In 1996, Technimont acquired 50% of ICB, renamed as Technimont ICB Private Limited (TICB). In 2007 the Indian company Technimont Pvt. Ltd. becomes a fully owned subsidiary of Maire Technimont Group. The company has over 3000 employees. In 2022, Technimont Pvt Ltd expanded and opened two new offices in Airoli, Navi Mumbai, Maharashtra. resulting in six offices in India. In India it has set up over 20 fertiliser plants and 40 plants.

12.50 - 13

Mr. Aldo Fumagalli Romario, CEO

SOL Spa, Monza – Medical and special gases; <https://www.sol.it/it>

SOL was founded in 1927 for production and marketing of technical, industrial, pure, special and medicinal gases. SOL Spa is part of the SOL Group which operates in technical and medicinal gases for Home care, Biotechnology and Electricity production from renewable sources.

Presence in India: SOL India Private Limited is in Chennai, Tamil Nadu since 2010. They manufacture technical and medical gases and supply to hospitals in India. SOL India serves their customers in India with a unique portfolio of gases, equipment, and services.

13 - 13.10

Q&A and discussion

13.10

Buffet Lunch

RSVP segreteria.internazionalizzazione@unioncamere.it Remote access through the following [link](#)